

# Exhibitor Application and Contract

## 50th International Wire & Cable Symposium

**Dates: Nov 12, 13 and 14, 2001**

**Disney's Coronado Springs Resort  
1000 W. Buena Vista Drive  
Lake Buena Vista, Florida 32830**

**IMPORTANT:**

To have your company's name and booth location included in the program, the application and exhibitor's fee must be received by July 14, 2001. Applications received after the 14<sup>th</sup> will not be included in the program.

**RETURN ALL COPIES TO:**

**IWCS, Inc., 174 Main Street, Eatontown, NJ 07724**

**(A signed copy of this contract will be returned when booth space is assigned.)**

The undersigned (hereinafter called the Exhibitor) hereby applies for space in the 2001 Exhibition of the 50<sup>th</sup> International Wire and Cable Symposium, Inc. scheduled to be held at Disney's Coronado Springs Resort, November 12, 13 & 14, 2001. The exhibitor understands that this becomes a valid contract when accompanied by the exhibitor's fee of \$1500 (10' x 10' booth) or \$3000 (10' x 20' booth) or a deposit of \$750 (10' x 10' booth) or \$1500 (10' x 20' booth) and upon the receipt of IWCS' acceptance, as noted in the Exhibitor Regulations. Furthermore, the exhibitor hereby acknowledges receipt of and agrees to abide by the Exhibitor Regulations and Information as printed on the back of this contract and to all other conditions under which exhibitor's space at the Disney's Coronado Springs Resort is assigned by IWCS.

NOTE: SPACE ASSIGNMENTS WILL BE MADE AS STATED IN REGULATION NO. 5 ASSIGNMENT OF SPACE.

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Country \_\_\_\_\_

Booth Fee Covers the Following Two (2) Representatives

First Representative \_\_\_\_\_

Second Representative \_\_\_\_\_

Main Contact, if different from Booth Representative(s), and not attending show: \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_

### ADDITIONAL INFORMATION

Description of your products, equipment and/or services to be exhibited (Information will be used for Show Program).

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**Booth Request Selection No:** 1<sup>st</sup> \_\_\_\_\_ 2<sup>nd</sup> \_\_\_\_\_ 3<sup>rd</sup> \_\_\_\_\_ 4<sup>th</sup> \_\_\_\_\_

**METHOD OF PAYMENT**

Amount enclosed: (10' x 10') \$1500 \_\_\_\_\_ (10' x 20') \$3000 \_\_\_\_\_

Deposit enclosed: (10' x 10') \$750 \_\_\_\_\_ (10' x 20') \$1500 \_\_\_\_\_

Balance due Sep 12, 2001

Make Check Payable to: IWCS, Inc. (U.S. Dollars drawn on a U.S. Bank only - if not, check will be returned) - OR - Charge to:

VISA    MasterCard    AMEX   Exp. Date: \_\_\_\_\_

ACCT #: \_\_\_\_\_

Signature: \_\_\_\_\_

**FOR IWCS USE ONLY**

Date Request Received \_\_\_\_\_

Booth Number Assigned \_\_\_\_\_

Full Payment Rec'd \_\_\_\_\_ Amount Due \_\_\_\_\_

Paid Ck# \_\_\_\_\_

Charge Auth # \_\_\_\_\_ Date \_\_\_\_\_

IWCS Authorized Signature \_\_\_\_\_

**INTERNATIONAL WIRE AND CABLE SYMPOSIUM, INC.  
2001 EXHIBITOR'S REGULATIONS AND INFORMATION**

1. **IWCS:** The word "IWCS" means the International Wire and Cable Symposium, Inc., acting through its Officers, Committees, Agents, or Employees acting for it in the management of the Exhibits.
2. **Registration:** Registration badges must be worn for access to the exhibit area.
3. **Exhibition Date, Hours and Location:** *The Exhibits will be open on Monday, November 12, 2001 from 1:00 PM to 3:30 PM and 5:00 PM to 7:00 PM; Tuesday, November 13, 2001 from 12:00 Noon to 3:30 PM; and 5:00 PM to 7:00 PM; and Wednesday, November 14, 2001 from 8:30 AM to 1:00 PM and 4:00 PM to 6:30 PM in the Exhibit Hall of the Disney's Coronado Springs Resort.*
4. **Permissible Displays:** The IWCS reserves the right to determine which forms and products are appropriate in its judgement for inclusion in the exhibition and to refuse, cancel or restrict any applicant from displaying products which the IWCS considers undesirable for any reason. All materials used by the Exhibitor including, but not limited to, music and printed materials must be properly licensed. IWCS is not responsible for any legal commitments or fees for intellectual property used by the Exhibitor. **Exhibitors are also reminded that the use of false or misleading claims in their sales literature or advertisements is prohibited by the Federal Trade Commission (FTC). The Exhibition is open only to IWCS registrants.**
5. **Assignment Of Space:** Space assignments will be made on the basis of the date the application is received. In the event the booth or booths selected have been assigned, the IWCS reserves the right to assign a booth or booths nearest to the one requested. Space is limited, therefore, to obtain a booth, the contract should be returned early.
6. **Exhibit Display Regulations:** An exhibit must not interfere with or obstruct another exhibit. Linear booths have a maximum backwall height limitation of eight feet (8'), with a maximum sidewall and display materials height of four feet (4') in the front half of the exhibit space. Exhibits are required to be in compliance with the Americans with Disabilities Act (ADA). Sound demonstrations should not disrupt the activities of neighboring exhibitors and must not exceed 85 decibels.
7. **Fee, Deposits and Refunds:** The fee for each area of approximately 10' x 10' will be \$1500. If space is cancelled before October 2, 2001, a full refund of monies will be paid (less a \$25.00 handling fee). If space is cancelled after October 2, 2001, no refunds will be given, unless the assigned space can be reassigned to another company.
8. **Subletting of Space:** No Exhibitor shall without written consent of the IWCS, assign, sublet, or apportion any space assigned hereunder, or show in such space any articles other than those manufactured or sold by the exhibitor without obtaining the written consent of the IWCS and shall not promote items other than those manufactured or sold by it in the regular course of business and shall not place any name signs or courtesy cards on any equipment loaned it for demonstration purposes unless the exhibitor of such equipment is also an exhibitor at the conference.
9. **Liability/Indemnification:** Neither the IWCS, the Disney's Coronado Springs Resort nor any of its officers, agents or employees, shall be held liable for any damage, loss, harm or injury to the person or property of the exhibitor or any of its officers, agents or employees, resulting from strike, riot, smoke, fire, theft, water, accident, acts of God or any other cause beyond their control. The exhibitor shall indemnify, defend and hold harmless the IWCS, the Disney's Coronado Springs Resort and any of their officers, agents or employees, from any and all claims, demands, suits, liability, damages, losses (including death), costs, attorney's fees and expenses of whatever kind or nature, which might result from or arise out of any action or failure to act on part of the exhibitor, any of its officers, agents or employees.
10. **Exhibit Insurance Requirements:** The Exhibitor shall carry Comprehensive General Liability Insurance, including premises, operations and contractual liability coverage with limits not less than \$2,000,000 for personal injury liability and \$2,000,000 for property damage liability. The Exhibitor shall also carry Worker's Compensation and Employer's Liability Insurance in compliance with applicable laws. An original copy of the Certificate of Insurance must be submitted to IWCS.
11. **Signage:** Signs and posters must be within the assignment area and **may not be posted on columns or pillars or placed in aisles.** In addition, signs or displays must conform to height limitations of 8 ft.
12. **Services:** Each Exhibitor will be provided the following services free of additional charges: An area approximately 10' x 10' and an 8' x 24" table with covering, 2 chairs and identification sign. Drayage will be handled by **Freeman Decorating, 2200 Consulate Drive, Orlando, FL 32837-8364; Tel +1-407-857-1500; Fax +1-407-850-9328.** A copy of your contractual agreement will be sent to Freeman Decorating after the acceptance by IWCS of your exhibitor's fee. An Exhibit Information Package listing the services and furnishings available will be provided by Freeman Decorating. Should you require telephone or electrical service at your booth, please complete the appropriate forms in the package. Telephone and electrical service is not provided as part of your booth rental. The Exhibitor shall provide only the material and equipment which he owns and is to be used in his assigned space. All other items used in the booth are to be provided through arrangements with Freeman Decorating. Payment for services provided to the Exhibitor by Freeman Decorating is the responsibility of the Exhibitor. All services not ordered in advance must be procured through the Exhibitor's service area which will be maintained in the Exhibitor's Area. **ALL FREIGHT MUST BE SHIPPED TO THE DRAYAGE ADDRESS, NOT TO THE DISNEY'S CORONADO SPRINGS RESORT.** The freight shipping address will be included in the exhibitor kit provided by Freeman Decorating. Materials may be shipped up to 30 days in advance of the set-up date.
13. **Installation and Removal of Exhibits:** Installation of exhibits may commence at 9:00 AM, November 12, 2001. **All exhibits must be fully operational by 1:00 PM, November 12, 2001. All Exhibits must remain intact until 6:30 PM, November 14, 2001.** Exhibitors expressly agree not to begin packing or dismantling until such time. **All exhibits must be completely removed from the assigned space by 9:30 PM, November 14, 2001.**
14. **Care of Exhibit Space:** The Exhibitor must, at his own expense maintain and keep in good order the exhibit space. The exhibitor shall maintain and conduct the exhibit in a neat, clean, orderly, and safe manner. The exhibitor shall keep an attendant in its display during the hours of the Exhibition and must surrender the space occupied by it in the same condition as it was at the commencement of the occupation, ordinary wear accepted. Exhibitors shall be responsible for damage to property. **Exhibitors will not be permitted to enter the exhibit area one and one half hours prior to the Reception on the 12<sup>th</sup> and 13<sup>th</sup> of November.**
15. **Exhibit Safety Regulations:** All materials used in display construction or decorating should be made of fire retardant materials and be certified as flame retardant; samples should be available for testing and a flameproofing certificate should be available for inspection. Exhibits should be designed and erected in a manner that will protect attendees and withstand normal contact or vibration caused by operating machinery, neighboring exhibitors, hall laborers or installation/ dismantling equipment. Any waste products generated by the exhibitor during the conference must be disposed of in accordance with guidelines established by the U.S. Environmental Protection Agency and the Disney's Coronado Springs Resort. Electrical wiring and equipment must conform to the codes of the City of Lake Buena Vista.
16. **Security in Exhibit Hall:** IWCS will provide security services for exhibit hall entrances and aisles. The Exhibitor is responsible for additional security services, if required, within the exhibit.
17. **Force Majeure:** In the event Disney's Coronado Springs Resort or any part of the exhibit area is made unavailable for the Exhibitor's use for any period of time as a result of fire, flood, tempest or any other such cause or as a result of governmental intervention, malicious damage, acts of war, strike, lock-out, labor dispute, riot or any other cause or agency over which the IWCS has no control, or should IWCS decide that because of any such clause it is necessary to cancel, postpone or relocate the conference, or reduce the installation time, exhibit time, or dismantle time. IWCS shall have no liability to or responsibility to reimburse the Exhibitor with respect to any damage or loss directly or indirectly arising as a result thereof.
18. **Compliance:** The Exhibitor agrees to comply with all relevant laws of the State of Florida and the City of Lake Buena Vista. The Exhibitor agrees to comply with all of the rules and regulations as set forth in the contract, any subsequent amendments to this contract, and the Exhibitor Manual.
19. **Compliance with Facility Regulations:** The Exhibitor agrees to comply with all relevant regulations of Disney's Coronado Springs Resort. The Exhibitor will not deface or cause damage to Disney's Coronado Springs Resort. The Exhibitor will comply with all union regulations in force in Disney's Coronado Springs Resort.